

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule FSS Price List

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

Multiple Award Schedule

FSC Group: Professional Services

FSC Class: R408

Contract number: 47QRAA24D002P

Contract period: 01/18/2024 – 01/17/2029



Advanced Concepts Enterprises, Inc.

15 Yacht Club Drive
Fort Walton Beach, FL 32548
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FAX (850) 613-6774
Toll-free (877) 877-2237

www.ur-aces.com

Contract Administrator: Steven Pepper (Chief Operations Officer)

Email: steven.pepper@ur-aces.com

Business size: Service-Disabled Veteran/Women-Owned Small Business

For more information on ordering on ordering go to the following website:
<https://www.gsa.gov/schedules>.

Prices Shown Herein are Net (discount deducted)



CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	Recovery	SIN Title
541611	541611/RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430/RC	Professional and Management Development Training
OLM	OLM/RC/STLOC	Order-Level Materials (OLMs)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer should show the range of the lowest price, and cite the areas to which the prices apply.

GSA Pricing

SIN	LABOR CATEGORY	WORKSITE	Year 1	Year 2	Year 3	Year 4	Year 5
541611, 611430	Manager 1	<i>Customer Facility</i>	\$68.11	\$69.98	\$71.91	\$73.88	\$75.92
541611, 611430	Manager 2	<i>Customer Facility</i>	\$109.60	\$112.61	\$115.71	\$118.89	\$122.17
541611, 611430	Senior Analyst	<i>Customer Facility</i>	\$72.31	\$74.30	\$76.34	\$78.44	\$80.59
541611, 611430	Analyst	<i>Customer Facility</i>	\$58.56	\$60.17	\$61.82	\$63.53	\$65.27
541611, 611430	Subject Matter Expert	<i>Customer Facility</i>	\$126.80	\$130.29	\$133.87	\$137.55	\$141.33
541611, 611430	Business Specialist 1	<i>Customer Facility</i>	\$45.36	\$46.61	\$47.89	\$49.21	\$50.56
541611, 611430	Business Specialist 2	<i>Customer Facility</i>	\$52.92	\$54.37	\$55.86	\$57.39	\$58.97
541611, 611430	Technical Specialist 1	<i>Customer Facility</i>	\$35.73	\$36.72	\$37.72	\$38.76	\$39.83
541611, 611430	Technical Specialist 2	<i>Customer Facility</i>	\$36.50	\$37.51	\$38.54	\$39.60	\$40.69
541611, 611430	Trainer	<i>Customer Facility</i>	\$40.72	\$41.83	\$42.98	\$44.16	\$45.38



SIN	LABOR CATEGORY	WORKSITE	Year 1	Year 2	Year 3	Year 4	Year 5
541611, 611430	Instructor	Customer Facility	\$71.81	\$73.78	\$75.81	\$77.89	\$80.04
541611, 611430	Simulation Operator	Customer Facility	\$50.38	\$51.77	\$53.19	\$54.65	\$56.15
541611, 611430	Scenario Planner	Customer Facility	\$121.42	\$124.76	\$128.19	\$131.72	\$135.35
541611, 611430	Modeling / Simulation Specialist	Customer Facility	\$61.70	\$63.40	\$65.14	\$66.93	\$68.78

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

LABOR CATEGORY DESCRIPTIONS

Job Title: Manager 1

Functional Responsibilities: Assists with project operations to include scope, schedule, budget, and deliverables. Assists with schedules to ensure timely deliverables. Monitors resources for effective use. Assists with problem resolution. Ensures proper relationships are established between clients, teaming partners, and vendors to facilitate the delivery of services.

Minimum Education: Bachelors

Minimum/General Experience: 5 years

Job Title: Manager 2

Functional Responsibilities: Manages the performance of a variety of related projects which may be organized by technology, program or client. Manages the program development, execution, marketing, and resource allocation within program client base. Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items. Operates within client guidance, contractual limitations, and Company business and policy directives. Serves as focal point of contact with client regarding program activities. Ensures that all required resources including manpower, standards, and facilities are available for program implementation. Manages program consisting of multiple projects including project identification, design, development and delivery. Works directly with project manager to provide technical advice and to assist with problem resolution.

Minimum Education: Masters

Minimum/General Experience: 5 years

Job Title: Senior Analyst

Functional Responsibilities: Performs a variety of analytical tasks, independently, which are broad in nature and are concerned with the design and continuous improvement of processes, personnel, organization, systems, technology, or training. Supervises team of Engineers / Analysts through project completion. Performs with some latitude for unreviewed actions and decisions. Plans analytical



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research, design development/ improvement, and other assignments in support of client-specific goals and desired end states. Supervises team of Engineers / Analysts through project completion. Responsible for major analytical projects of higher complexity and importance than those normally assigned to lower level analysts. Coordinates the activities of Engineers / Analysts assigned to specific analytical projects.

Minimum Education: Masters

Minimum/General Experience: 5 years

Job Title: Analyst

Functional Responsibilities: Performs a variety of engineering / analytical tasks independently which are broad in nature and are concerned with the design and continuous improvement of processes, personnel, organization, systems, technology, or training. Supervises team of Analysts through project completion. Performs with some latitude for unreviewed actions and decisions. Plans and performs analytical research, design development/ improvement, and other assignments in support of client-specific goals and desired end states. Responsible for the analytical part of a major project. Coordinates the activities of Junior Analysts and Technicians assigned to specific analytical projects. May perform other duties as assigned.

Minimum Education: Bachelors

Minimum/General Experience: 5 years

Job Title: Subject Matter Expert

Functional Responsibilities: The Subject Matter Expert (SME) is the highest level of authority across many areas of expertise. SME provides leadership at the highest technical and programmatic level for teams to accomplish customer sponsored projects, including new program development. Leadership comprises problem definition, identification of avenues of approach, identification of applicable resources, and execution of tasks within the project. Relevant experience, including supervisory and project management experience is required.

Minimum Education: Masters

Minimum/General Experience: 5 years

Job Title: Business Specialist 1

Functional Responsibilities: Includes all labor efforts identified as business and finance in nature, including but not limited to project control, finance and accounting, project planning and scheduling, and cost estimating. Assists with supervised evaluations of existing procedures, processes, techniques, or models related to management problems or contractual issues which would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems.

Minimum Education: High School

Minimum/General Experience: 5 years

Job Title: Business Specialist 2

Functional Responsibilities: Includes all labor efforts identified as business and finance in nature, including but not limited to project control, finance and accounting, project planning and scheduling, and cost estimating. Establishes and manages complex evaluations of procedures, processes, techniques, or models related to management problems or contractual issues which would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures,



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prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provides daily supervision and direction to administrative staff.

Minimum Education: Bachelors

Minimum/General Experience: 2 years

Job Title: Technical Specialist 1

Functional Responsibilities: Reviews, analyzes, and evaluates engineering/ technical operations under supervision. Becomes familiar with a variety of pertinent concepts, practices, and procedures. Gains experience and judgment to plan and accomplish goals. Performs a variety of tasks. Assists in collecting and organizing information required for preparation of client deliverables and documents. Assists in editing procedural manuals, training materials, directives, guides, proposals and any other reports and client deliverables in support of management, organization and business improvement efforts.

Minimum Education: High School

Minimum/General Experience: 0 years

Job Title: Technical Specialist 2

Functional Responsibilities: Reviews, analyzes, and evaluates engineering/ technical operations. Expert with a variety of pertinent concepts, practices, and procedures. Relies on extensive experience and sound judgment to plan and accomplish goals. Leads and directs the work of others. A wide degree of creativity and latitude is expected and impressed upon others. Performs a variety of highly complicated tasks. Collects and organizes information required for preparation of client deliverables and documents. Edits procedural manuals, training materials, directives, guides, proposals and any other reports and client deliverables in support of management, organization and business improvement efforts.

Minimum Education: Associates

Minimum/General Experience: 2 years

Job Title: Trainer

Functional Responsibilities: Provides applied training in specific areas of curriculum. Assists in academic and systems based curriculum in courses as primary tasks. Provides analytical advice, guidance and assessments on the tasks authorized concerning mission areas. Monitors presentations for mission, exercises, experiments, associated conferences and briefings in accordance with directives. Works with management regarding the effective development of unit training, documentation and innovation programs.

Minimum Education: Associates

Minimum/General Experience: 2 years

Job Title: Instructor

Functional Responsibilities: Provides services as Instructor to include facilitating and providing, in an academic environment, platform instruction and applied training in specific areas of curriculum. Instructs academic and systems based curriculum in courses as primary task and meets all requirements for instructor positions. Provides analytical advice, guidance and assessments on the tasks authorized concerning mission areas. Coordinates and monitors presentations for mission, exercises, experiments, associated conferences and briefings in accordance with directives. Works with management regarding the effective development of unit training, documentation and innovation programs.



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Minimum Education: Bachelors

Minimum/General Experience: 8 years

Job Title: Simulation Operator

Functional Responsibilities: Provides operational, analytical, and technical expertise to scenario development, exercise/experiment planning, and execution of combined training scenarios. Performs necessary research, analysis, testing, deployment, and implementation of data, simulations, and software systems to provide management the ability to train with constructive simulation, to include planning, designing, and evaluating various components of the simulation network. Attends exercise/experiment planning events, perform site surveys, and analyze hardware, software, scenario stimulation, data collection, and after action review requirements. Evaluates and recommends new technologies to enhance current capabilities.

Minimum Education: Associates

Minimum/General Experience: 3 years

Job Title: Scenario Planner

Functional Responsibilities: Analyzes complex problems to be solved and plans training scenarios using doctrine and techniques, computer simulations and automated systems. Designs and develops training or exercise scenarios using knowledge of operational processes and procedures to train and/or test personnel in those processes and procedures. Incorporates known facts about the future, such as demographics, geography, military, political, industrial information, and mineral reserves, with plausible alternative social, technical, economic, environmental, educational, political and aesthetic trends which are key driving forces into training scenarios.

Minimum Education: Bachelors

Minimum/General Experience: 5 years

Job Title: Modeling / Simulation Specialist

Functional Responsibilities: Supports planning or execution of modeling and simulation functions or operations such as exercises, plans, coordination, demonstrations, and instruction in the fields related to military, intelligence, health, environmental, transportation, other logistics, law enforcement, and civil activities/operations. Provides assistance with operation and use of simulation models, exercises, experimentation and other events. Provides expertise to the support of simulations and simulation events used to host training events, exercises, experiments and mission rehearsal. Assists simulation event users in the planning and execution of their participation in event. Provides modeling and simulation-related services support to include specialized M&S-related subject matter expertise to support strategic planning and exercise management. Provides operational support to standard V&V processes used on selected models and simulations, and assist with documenting the Verification and Validation (V&V) results in a standard format, and transitioning lessons learned to users. Provides support to aid in the evaluation and improvement of the various models and databases.

Minimum Education: Bachelors

Minimum/General Experience: 5 years



Substitution Matrix

Experience Substitutions		
H.S diploma plus 6 years of experience	equals	Bachelor's degree
Associate degree plus 4 years of experience	equals	Bachelor's degree
Bachelor's degree plus 4 years of experience	equals	Master's degree
Education Substitutions		
Bachelor's degree plus 4 years of experience may be substituted for a Master's degree		
Certification Substitution		
Professional certification may be substituted for an additional year of experience		

2. Maximum order:

SINs	Maximum Order
541611	\$1,000,000
611430	\$1,000,000
OLM	\$250,000

3. Minimum order: *\$100.00*

4. Geographic coverage (delivery area). *Worldwide*

5. Point(s) of production (city, county, and State or foreign country). *Fort Walton Beach, Okaloosa County, Florida*

6. Discount from list prices or statement of net price. *Government Net Prices (discounts already deducted.)*

7. Quantity discounts. *Not Applicable*

8. Prompt payment terms. *0%, Net 30 days*. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). *Not Applicable*

10a. Time of delivery. (Contractor insert number of days.) *Specified on Task Order.*

10b. Expedited Delivery. *Not Available.*

10c. Overnight and 2-day delivery. *Not Available.*



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- 10d. Urgent Requirements. *Not Applicable.*
11. F.O.B. point. *Destination*
- 12a. Ordering address. *15 Yacht Club Drive NE, Fort Walton Beach, FL 32548*
- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment address. *15 Yacht Club Drive NE, Fort Walton Beach, FL 32548*
Electronic Funds Transfer (EFT): Advanced Concepts Enterprises, Inc., Hancock-Whitney Bank
(Call for Account Information)
14. Warranty provision. *Standard Commercial Warranty Terms and Conditions.*
15. Export packing charges, if applicable. *Not Applicable*
16. Terms and conditions of rental, maintenance, and repair (if applicable). *Not Applicable*
17. Terms and conditions of installation (if applicable). *Not Applicable*
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). *Not Applicable*
- 18b. Terms and conditions for any other services (if applicable). *Not Applicable*
19. List of service and distribution points (if applicable). *Not Applicable*
20. List of participating dealers (if applicable). *Not Applicable*
21. Preventive maintenance (if applicable). *Not Applicable*
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). *Not Applicable*
- 22b. Section 508 Compliance. ICT accessibility standards can be found at <https://www.section508.gov/>.
Not Applicable
23. Unique Entity Identifier (UEI) number. *M3RYFKZVHLY6*
24. Notification regarding registration in System for Award Management (SAM) database. *Advanced Concepts Enterprises, Inc. is currently registered and active in SAM. CAGE Code: 3C1K9*



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Service Contract Labor Standards

The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and / or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in the cancellation of the contract.