General Services Administration Federal Supply Service **Authorized Federal Supply** Schedule Price List



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

# **MULTIPLE AWARD SCHEDULE** (MAS)

Federal Supply Group: Professional Services

Contract Number: GS-10F-0044P

For more information on ordering from Federal Supply Schedules, see https://www.gsa.gov/buying-

selling/purchasing-programs/gsa-schedules. Contract period: 10/27/2003 - 10/26/2023

Price List current through Modification PS-A821, effective 11 June 2020

Contractor:

Advanced Concepts Enterprises, Inc. 51 3rd St., Bldg 3 • Shalimar, FL 32579

Steven Pepper (850) 613-6170 Fax (850) 613-6774 Email: steven.pepper@ur-aces.com

Prices Shown Herein are Net (discount deducted)

Business Size: Service-Disabled Veteran-Owned Small Business and Woman-Owned Small Business; currently employs 50 personnel.

Contract Administration:

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http://www.ur-aces.com

# **Customer Information**

1a.	Special	Item Numbers:	Pag	ge
	541611	Management & Financial, Consulting Acquisition & Grants	RECOV	4
		Management Support, & Busines Program & Project Managemen		es
	611430	Professional & Management Development Training	DISAST RECOV	5
	611512	Flight Training		5
	OLM	Order Level Materials		5

- 1b. Lowest price model: Not Applicable
- 1c. Labor Categories and Rates:

Labor category titles, experience, functional responsibility and education 5–8 Hourly Rates 9

- **2. Maximum Order:** \$1,000,000.00.
- 3. Minimum Order: \$100.00.
- 4. Geographic Coverage: Domestic and Overseas
- 5. Point(s) of Production:

Advanced Concepts Enterprises, Inc. 51 3rd St., Bldg 3 Shalimar. FL 32579

- Discount from List Prices or Statement of Net Price: Government net prices (discounts already deducted).
- 7. Quantity Discounts: None offered.
- 8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 9a. Government Purchase Card Below Micropurchase Threshold: Government purchase cards at or below the micro-purchase threshold are accepted.
- 9b. Government Purchase Card Above Micropurchase Threshold: Government purchase cards above the micro-purchase threshold are accepted.
- 10. Foreign Items: None.
- 11a. Time of Delivery: Specified on task orders.
- 11b. Expedited Delivery: Items available for expedited delivery are noted in this price list. Contact contractor.
- 11c. Overnight and 2-day Delivery: Contact contractor.
- **11d. Urgent Requirements:** Contact contractor.

- 12. F.O.B. Point(s): Destination
- 13a. Ordering Address:

Advanced Concepts Enterprises, Inc. 51 Third St, Bldg 3 Shalimar FL 32579

- **13b.** Ordering Procedures: For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. Payment Addresses:

U.S. Mail: Advanced Concepts Enterprises, Inc. 51 3rd St., Bldg 3 Shalimar, FL 32579

Electronic Funds Transfer (EFT): Advanced Concepts Enterprises, Inc. Regions Bank Call for Account Information

- **15. Warranty Provision:** Contractor's Standard Commercial Warranty.
- 16. Export Packaging Charges: Not Applicable.
- 17. Terms and Conditions of Government Purchase Card Acceptance: Contact Contractor.
- 18. Terms and Conditions of Rental, Maintenance, and Repair: Not Applicable.
- Terms and Conditions of Installation: Not Applicable.
- Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts from List Prices: Not Applicable.
- **20a. Terms and Conditions for Any Other Services:** Not Applicable.
- **21. List of Service and Distribution Points:** Not Applicable.
- 22. List of Participating Dealers: Not Applicable.
- 23. Preventive Maintenance: Not Applicable.
- 24a. Special Attributes Such As Environmental Attributes: Not Applicable.
- 24b. Section 508 Compliance: Section 508 Compliance Information is available on Electronic and Information Technology (EIT) supplies and services. The EIT standards can be found at: www.section508.gov/.
- **25.** Data Universal Number System (DUNS) Number: 11-326-0264.
- 26. Notification Regarding Registration in System for Award Management (SAM) Database: Registered Contractor will accept LH and FFP.

Government Awarded Prices (Net Prices)



# **Points of Contact**

Steven Pepper, Chief Operations Officer (850) 613-6170 • Fax (850) 613-6774 Email: steven.pepper@ur-aces.com

Cindy Burke, Finance & Contracts Manager (850) 613-6170 • Fax (850) 613-6774 Email: cindy.burke@ur-aces.com

# About the GSA Multiple Award Schedule Federal Supply Schedule

The MULTIPLE AWARD SCHEDULES are long-term governmentwide contracts providing access to a full range of management and consulting services at fair and reasonable prices, which can improve a federal agency's performance and help them meet mission goals.

MULTIPLE AWARD SCHEDULE contractors possess the necessary expertise to facilitate how the federal government responds to a continuous stream of new mandates and evolutionary influence such as the President's Management Agenda; Government Performance and Results Act; Federal Acquisition Streamlining Act; OMB Circular A-76; Federal Activities Inventory Reform Act; and government initiatives such as benchmarking and streamlining.

Through the MULTIPLE AWARD SCHEDULE, GSA can help you improve performance and accomplish mission goals by using specialized consulting and training services, facilitation, surveys, competitive sourcing and project management.

If you have any questions, please call the National Customer Service Center (NCSC) at (800) 488-3111 or email your inquiries to NCSCcustomer.service@gsa.gov or the Multiple Award Schedule Helpdesk at mashelpdesk@gsa.gov.

Agencies placing orders against the MULTIPLE AWARD SCHEDULE Federal Supply Schedule don't need to seek further competition beyond the list of schedule contractors, synopsize requirements, or make determinations of fair and reasonable pricing. Agencies are not required to, but may at their discretion, set aside acquisitions for small business. Agencies save time and money when they use GSA Federal Supply Schedules, and they can be assured that their procurement will be the best value available and will comply with all applicable regulations. We take the stress out of the acquisition process so you can focus on your agency's mission.

# Advantages of Using the GSA MAS

# **Realize Savings**

 Up-to-date, FAR-compliant acquisition vehicles that help minimize risks;

- Competitive market-based pricing that leverages the buying power of the federal government, with the ability to negotiate further discounts at the order level;
- Acquisition experts available to help customers make the most of GSA Multiple Award Schedules (MAS):
- On-site and online training for help in using MAS;
- Service to meet customer mission needs, from government's premiere acquisition agency.

# Experience flexibility and choice

- The ability to tailor orders to get what they need by customizing terms and conditions at the order level:
- Alternatives such as blanket purchase agreements and contractor team arrangements that can replace the need for agency indefinite delivery/indefinite quantity contracts;
- Decision tools and contracting solutions proven to meet complex requirements; and
- A vast selection of contractors offering expert solutions for services and supplies.

## Save time

- Pre-competed, on demand contracts to increase the productivity and capacity of scarce acquisition resources; and
- Quick and easy access to the right industry partners, allowing customers to make the most use of their valuable time.

# Realize transparency

- A suite of e-Tools that can be leveraged to identify qualified contractors, maximize competition, and assist customers in reaching their socioeconomic goals; and
- Business intelligence into customer purchasing patterns when using our e-Tools.

# Control the procurement

- Self-service access that allows agency contracting offices to retain control of their procurements, including requirements development, evaluation, award and administration; and
- Full-service options when in house resources are tapped with other pressing projects.

# **Authorized Users**

The agencies and activities named below may use contracts established under this Federal Supply Schedule.

- All federal agencies and activities in the executive, legislative and judicial branches.
- Mixed ownership government corporations [as identified in 31U.S.C. § 9101(2)].
- The government of the District of Columbia.
- The U.S. Senate and House of Representatives.
- Other organizations authorized under 40 U.S.C. § 501–502.



Direct questions regarding activities authorized to use this schedule to customer vendor relation contact point identified in this document.

# **Placing an Order**

For delivery orders that exceed the micro-purchase threshold, but not the simplified acquisition threshold, agencies can order services simply by placing an order directly with their contractor of choice. For delivery orders over the simplified acquisition threshold, agencies use the following procedure for placing an order:

- Prepare a Statement of Work.
- Send a Request for Quote to at least 3 contractors.
- Review the Schedule Contractor quotes received.
- Consider price, plus administrative costs.
- Select the contractor who provides you the "Best Value."
- Place order directly with contractor.

If desired, GSA Regional Offices are available to assist the agency during the procurement process under a fee-for-service arrangement, but GSA is not required to be involved in any of the steps outlined above.

# About Advanced Concepts Enterprises, Inc.

Advanced Concepts Enterprises, Inc. (ACEs) was founded in December 2002 and boasts a highly experienced corporate management team composed of retired military veterans and personnel with proven experience managing government contracts and programs. We are a Service Disabled Veteran Owned Small Business (SDVOSB) Certified by the Veteran Affairs (VA) Center for Verification and Evaluation (CVE) & Woman Owned Small Business registered with the U.S. Small Business Administration (SBA).

ACEs operates under a Quality Management Plan and is ISO 9001-2008 compliant. This means that there is a commitment to satisfying client requirements and expectations with emphasis on problem prevention and minimization of waste. All ACEs' contract performances have been rated "Very Good" (3) or "Exceptional" (26) in the Contractor Performance Assessment Reports System(CPARS) in all areas to include Technical, Management, Cost and Schedule Performance.

We work hand-in-hand with our clients. To achieve our goals we leverage our combined resources and strengths:

- Program Management
- Project Control and Management
- Technical, Cost, and Schedule
- Performance Risk Management
- Quality Assurance
- Security Management
- Inventory Management
- GFE / GFP Management

Driven by a dedicated and expert technical team, ACEs offers a wide variety of subject matter experts with more than 20 years military experience supporting large programs. The following is a listing of our core capabilities.

- Explosive Ordnance Disposal (EOD) and Improvised Explosive Device (IED)
- Command and Control
- Intelligence, Surveillance & Reconnaissance
- Communications IT
- Logistics
- Systems Operations & Integration
- Configuration Management
- Education & Training
- Modeling & Simulation
- Test & Evaluation
- Critical Mission Support
- Staff Augmentation

# **Special Item Numbers**

The following are examples of tasks that may be performed under each Special Item Number (SIN). These are examples only and are not meant to exclude or limit any authentic management, organizational and business improvement services under this Federal Supply Schedule.

SINs 541611 and 611430 provide for state and local governments to use GSA Schedules for disaster recovery as provided for in Section 833 of the National Defense Authorization Act for Fiscal Year 2007, commonly known as the John Warner National Defense Authorization Act (P.L. 109-364). It authorizes the use of Federal Supply Schedules by state and local governments to facilitate recovery from major disasters, terrorism, nuclear, biological, chemical, or radiological attacks. The disaster must be declared by the President under the Robert T. Stafford Disaster Relief and Emergency Assistance Act (42 U.S.C. 5121 et. seq.).

# SIN 541611: Management & Financial Consulting, Acquisition & Grants Management Support, and Business Program & Project Management Services

ACEs offers to provide expert advice and assistance in support of an agency's mission-oriented business functions. Services covered by this SIN include:

- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services:
- Facilitation and related decision support services;
- Advisory and assistance services in accordance with FAR 37.203.

ACEs offers to provide expert advice and professional support services to help agencies achieve mission performance goals by assisting with conduct of business functions and management of federal acquisition activities and business projects or programs. Services covered by this SIN include:



- Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services;
- Facilitation and related decision support services:
- Advisory and assistance services in accordance with FAR 37.203;
- Acquisition planning assistance, including market research and recommending procurement strategy;
- Acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.;
- Expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis;
- Contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies;
- Contract close-out assistance;
- Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies.

# SIN 611430: Professional & Management Development Training

ACEs offers to provide professional services in support of diverse training requirements. Services covered by this SIN include:

- Instructor-led or web-based courses and seminars for management and professional development
- Use of simulators and simulation methods
- Course development and test administration
- Learning management and internships
- Environmental training services
- Aviation and flight training

#### SIN 611512: Flight Training

ACEs offers to provide professional services in support of aviation and flight training.

# SIN OLM: Order-Level Materials

ACEs offers to provide supplies and/or services in direct support of an individual task or delivery order placed against a MAS contract or BPA. .

# **Description of Labor Categories**

# Manager

GENERAL SUMMARY: Directs the performance of a variety of related projects which may be organized by technology, program or client. Oversees the program development, execution, marketing, and resource

allocation within program client base.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Responsible for the effective management of funds and personnel, and is accountable for the quality and timely delivery of all contractual items. Operates within client guidance, contractual limitations, and Company business and policy directives. Serves as focal point of contact with client regarding program activities. Ensures that all required resources including manpower, standards, and facilities are available for program implementation. Manages program consisting of multiple projects including project identification, design, development and delivery. Confers with project manager to provide technical advice and to assist with problem resolution. May perform other duties as assigned.

#### JOB SPECIFICATIONS

Manager 1-Bachelor's Degree and 8 years of general experience OR 14 years of general experience with a high school diploma or G.E.D.

Manager 2-Bachelor's Degree and 10 years of general experience OR 16 years of general experience with a high school diploma or G.E.D.

Manager 3-Master's Degree and 10 years of general experience OR Bachelor's Degree and 14 years of experience.

# **Project Manager**

GENERAL SUMMARY: Manages project operations to include scope, schedule, budget, and deliverables. Ensures schedules are met. Ensures resources are used effectively.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Coordinates problem resolution. Ensures proper relationships are established between clients, teaming partners, and vendors to facilitate the delivery of services. Supervises staff operations.

## JOB SPECIFICATIONS

Project Manager 1-Bachelor's Degree and 5 years of general experience OR 11 years of general experience with a high school diploma or G.E.D.

Project Manager 2-Bachelor's Degree and 8 years of general experience OR 14 years of general experience with a high school diploma or G.E.D.

# **Senior Analyst**

GENERAL SUMMARY: Performs a variety of analytical tasks, either independently or under supervision, which are broad in nature and are concerned with the design and continuous improvement of processes, personnel, organization, systems, technology, or training. Supervises team of Engineers / Analysts through project completion. Performs with some latitude for unreviewed actions and decisions.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Plans and performs analytical research, design development/improvement, and other assignments in support of client-specific goals and desired end states. Supervises team of Engineers / Analysts through project comple-



tion. Responsible for major analytical projects of higher complexity and importance than those normally assigned to lower level analysts. Coordinates the activities of Engineers / Analysts assigned to specific analytical projects. May perform other duties as assigned.

## JOB SPECIFICATIONS

Analyst 1-Bachelor's Degree and 9 years of general experience OR 15 years of general experience with a high school diploma or G.E.D.

Analyst 2-Bachelor's Degree and 11 years of general experience OR 17 years of general experience with a high school diploma or G.E.D.

Analyst 3-Bachelor's Degree and 13 years of general experience OR 19 years of general experience with a high school diploma or G.E.D.

Analyst 4-Master's Degree and 15 years of general experience OR 21 years of general experience with a high school diploma or G.E.D.

#### **Analyst**

GENERAL SUMMARY: Performs a variety of engineering / analytical tasks either independently or under supervision which are broad in nature and are concerned with the design and continuous improvement of processes, personnel, organization, systems, technology, or training. Supervises team of Analysts through project completion. Performs with some latitude for unreviewed actions and decisions.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Plans and performs analytical research, design development/ improvement, and other assignments in support of client-specific goals and desired end states. Responsible for the analytical part of a major project or a project of lesser complexity and importance than those normally assigned to a higher level analysts. Coordinates the activities of Junior Analysts and Technicians assigned to specific analytical projects. May perform other duties as assigned.

# JOB SPECIFICATIONS

Analyst 1-Bachelor's Degree and 5 years of general experience OR 11 years of general experience with a high school diploma or G.E.D.

Analyst 2-Bachelor's Degree and 7 years of general experience OR 13 years of general experience with a high school diploma or G.E.D.

Analyst 3-Bachelor's Degree and 10 years of general experience OR 16 years of general experience with a high school diploma or G.E.D.

## **Subject Matter Expert**

GENERAL SUMMARY: The Subject Matter Expert (SME) is a recognized authority across multiple areas of expertise.

PRINCIPAL DUTIES AND RESPONSIBILITIES: SME provides leadership at a high technical and programmatic level for teams to accomplish customer sponsored projects, including new program development. Leadership comprises problem definition, identification of avenues

of approach, identification of applicable resources, and execution of tasks within the project. Relevant experience, including supervisory and project management experience is required.

#### JOB SPECIFICATIONS

Subject Matter Expert 1-Master's Degree and 3 years of general experience OR Bachelor's Degree and 7 years of experience.

Subject Matter Expert 2-Master's Degree and 5 years of general experience OR Bachelor's Degree and 9 years of experience.

Subject Matter Expert 3-Master's Degree and 7 years of general experience OR Bachelor's Degree and 11 years of experience.

Subject Matter Expert 4-Master's Degree and 10 years of general experience OR Bachelor's Degree and 14 years of experience.

# **Business Specialist**

GENERAL SUMMARY: Includes all labor efforts identified as business and finance in nature, including but not limited to project control, finance and accounting, project planning and scheduling, and cost estimating.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Performs complex evaluations of existing procedures, processes, techniques, or models related to management problems or contractual issues which would require a report and recommend solutions. Principal duties may include, but is not limited to, work breakdown structures, prepare charts, tables, graphs, and diagrams to assist in analyzing problems. Provides daily supervision and direction to administrative staff.

# JOB SPECIFICATIONS

Business Specialist 1-High School Diploma and 6 years of general experience.

Business Specialist 2-Bachelor's Degree and 2 years of general experience OR 8 years of general experience with a HS diploma or GED.

Business Specialist 3-Master's Degree and 4 years of general experience OR Bachelor's Degree and 8 years of experience.

#### **Technical Specialist**

GENERAL SUMMARY: Reviews, analyzes, and evaluates engineering/ technical operations. Familiar with a variety of pertinent concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. May lead and direct the work of others. A wide degree of creativity and latitude is expected.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Performs a variety of complicated tasks. Assists in collecting and organizing information required for preparation of client deliverables and documents. Edits procedural manuals, training materials, directives, guides, proposals and any other reports and client deliverables in support of management, organization and business improvement efforts.



## JOB SPECIFICATIONS

Technical Specialist 1-High School Diploma or G.E.D. or technical degree program.

Technical Specialist 2-High School Diploma or G.E.D. and 3 years of general experience

Technical Specialist 3-High School Diploma or G.E.D. and 6 years of general experience.

Technical Specialist 4-Bachelor's Degree and 2 years of general experience OR 8 years of general experience with a high school diploma or G.E.D.

Technical Specialist 5-Bachelor's Degree and 6 years of general experience OR 12 years of general experience with a high school diploma or G.E.D.

#### Instructor / Trainer

GENERAL SUMMARY: Provides services as Instructor / Trainer to include facilitating and providing, in an academic environment, platform instruction and applied training in specific areas of curriculum.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Instructs academic and systems based curriculum in courses as primary task and meets all requirements for instructor positions. Provide analytical advice, guidance and assessments on the tasks authorized concerning mission areas. Coordinate and monitor presentations for mission, exercises, experiments, associated conferences and briefings in accordance with directives. Work with management regarding the effective development of unit training, documentation and innovation programs.

## JOB SPECIFICATIONS

Instructor / Trainer 1-Associate's Degree and 3 years of experience in field of teaching processes, instruction and/or operational experience OR 7 years of experience in field of teaching processes, instruction and/or operational experience with a high school diploma or G.E.D.

Instructor / Trainer 2- Associate's Degree and 5 years of experience in field of teaching processes, instruction and/or operational experience OR 9 years of experience in field of teaching processes, instruction and/or operational experience with a high school diploma or G.E.D.

#### Simulator / Operator

GENERAL SUMMARY: Provide operational, analytical, and technical expertise to scenario development, exercise/experiment planning, and execution of combined training scenarios.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Performs necessary research, analysis, testing, deployment, and implementation of data, simulations, and software systems to provide management the ability to train with constructive simulation, to include planning, designing, and evaluating various components of the simulation network. Attend exercise/experiment planning events, perform site surveys, and analyze hardware, software, scenario stimulation, data collection, and after action review requirements. May evaluate and recommend new technologies to enhance current capabilities.

#### JOB SPECIFICATIONS

Simulator / Operator 1-Associate's Degree and 3 years of operational experience OR 7 years of operational experience with a high school diploma or G.E.D.

Simulator / Operator 2- Associate's Degree and 5 years of operational experience OR 9 years of operational experience with a high school diploma or G.E.D.

#### Scenario Planner

GENERAL SUMMARY: Analyzes complex problems to be solved and plans training scenarios using doctrine and techniques, computer simulations and automated systems.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Designs and develops training or exercise scenarios using knowledge of operational processes and procedures to train and/or test personnel in those processes and procedures. Incorporates known facts about the future, such as demographics, geography, military, political, industrial information, and mineral reserves, with plausible alternative social, technical, economic, environmental, educational, political and aesthetic trends which are key driving forces into training scenarios.

#### JOB SPECIFICATIONS

Scenario Planner-Bachelor's Degree and 5 years of operational experience OR 11 years of operational experience with a high school diploma or G.E.D.

# **Modeling & Simulation Specialist**

GENERAL SUMMARY: Supports planning or execution of modeling and simulation functions or operations such as exercises, plans, coordination, demonstrations, and instruction in the fields related to military, intelligence, health, environmental, transportation, other logistics, law enforcement, and civil activities/operations. Provides assistance with operation and use of simulation models, exercises, experimentation and other events.

PRINCIPAL DUTIES AND RESPONSIBILITIES: Provides expertise to the support of simulations and simulation events used to host training events, exercises, experiments and mission rehearsal. Assists simulation event users in the planning and execution of their participation in event. Provides modeling and simulation-related services support to include specialized M&S-related subject matter expertise to support strategic planning and exercise management. Provides operational support to standard V&V processes used on selected models and simulations, and assist with documenting the Verification and Validation (V&V) results in a standard format, and transitioning lessons learned to users. Provides support to aid in the evaluation and improvement of the various models and databases.

#### JOB SPECIFICATIONS

Modeling & Simulation Specialist-Bachelor's Degree and 5 years of operational experience OR 11 years of operational experience with a high school diploma or G.E.D.



# **Price List**

If the agency Contracting Officer chooses to purchase from these SINs on a firm fixed price Task/Delivery Order basis, the total price shall be established at the time of the order and will be based on the prices offered herein. If the agency Contracting Officer chooses to purchase from these SINs on a Labor Hour basis, the resultant Task/Delivery Order shall specify the Not To Exceed price, the Labor Categories proposed (with the hourly rates for each), and Other Direct Costs (ODCs).

EPA is based on I-FSS-969(b)(2) Economic Price Adjustment - FSS Multiple Award Schedule Contracts. The market indicator can be found at www.stats.bls.gov/data, click on Series Report and type in the Series ID: CIU2010000120000A Not Seasonally Adjusted, Total compensation, Private industry, 12-month percent change, Professional and related.



# Price Offered to GSA (including IFF) for Domestic or Overseas

Labor Category	Minimum	Minimum	Customer	
for SINs 541611, 611430 and 611512	Education	Years Exp	Site	Contractor Site
Manager 1	Bachelors	8	\$92.88	\$98.06
Manager 2	Bachelors	10	\$109.55	\$115.77
Manager 3	Masters	10	\$130.05	\$137.30
Project Manager 1	Bachelors	5	\$77.60	\$81.99
Project Manager 2	Bachelors	8	\$102.19	\$107.87
Senior Analyst 1	Bachelors	9	\$72.12	\$76.21
Senior Analyst 2	Bachelors	11	\$82.17	\$86.82
Senior Analyst 3	Bachelors	13	\$98.14	\$103.70
Senior Analyst 4	Masters	15	\$109.55	\$115.77
Analyst 1	Bachelors	5	\$53.31	\$56.32
Analyst 2	Bachelors	7	\$59.96	\$63.36
Analyst 3	Bachelors	10	\$68.20	\$72.09
Subject Matter Expert 1	Masters	3	\$116.67	\$118.70
Subject Matter Expert 2	Masters	5	\$126.38	\$128.59
Subject Matter Expert 3	Masters	7	\$136.46	\$138.82
Subject Matter Expert 4	Masters	10	\$146.36	\$148.89
Business Specialist 1	High School	6	\$59.35	\$62.70
Business Specialist 2	Bachelors	2	\$78.96	\$83.36
Business Specialist 3	Masters	4	\$97.54	\$102.96
Technical Specialist 1	High School	0	\$23.21	\$24.51
Technical Specialist 2	High School	3	\$41.79	\$44.14
Technical Specialist 3	High School	6	\$54.78	\$57.89
Technical Specialist 4	Bachelors	2	\$78.96	\$83.36
Technical Specialist 5	Bachelors	6	\$84.64	\$86.11
Instructor / Trainer 1	Associates	3	\$51.32	\$53.78
Instructor / Trainer 2	Associates	5	\$62.52	\$65.52
Simulation Operator 1	Associates	3	\$51.32	\$53.78
Simulation Operator 2	Associates	5	\$62.52	\$65.52
Scenario Planner (TR 3)	Bachelors	5	\$59.36	\$62.22
Modeling / Simulation Specialist (TR 3)	Bachelors	5	\$76.44	\$80.12

Rates through 2023 have been approved by GSA. This contract runs through 10/26/2023.

"The Service Contract Labor Standards (SCLS) are applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract."

